Please Cite as: Rothmund, T., Farkhari, F., Ziemer, C. T., & Azevedo, F. (2022). Psychological underpinnings of pandemic denial-patterns of disagreement with scientific experts in the German public during the COVID-19 pandemic. Public Understanding of Science, 09636625211068131.

The title of this paper has been changed during the revision process A former version of the title was: Scientific trust, risk assessment, and conspiracy beliefs about Covid-19—four patterns of consensus and disagreement between scientific experts and the german public.

Psychological Underpinnings of Pandemic Denial - Patterns of Disagreement with Scientific Experts in the German Public during the COVID-19 Pandemic

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Words: 8,765

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No conflict of interests declared.

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We thank Eva Lermer, Matthias Hudecek, Christian von Sikorski, Jay van Bavel and the team of the Social and Moral Psychology Many Labs at New York University for setting up parts of the survey.

Abstract

We investigated pandemic denial in the general public in Germany after a first wave of COVID-19 in May 2020. Using Latent Class Analysis, we compared patterns of disagreement with claims about (a) the origin, spread or infectiousness of the Sars-CoV-2 virus and (b) the personal risk from COVID-19 between scientific laypersons ($N = 1,575$) and scientific experts ($N = 128$). Two groups in the general public differed distinctively from expert evaluations. The Dismissive (8%) are characterized by low-risk assessment, low compliance with containment measures and mistrust in politicians. The Doubtful (19%) are characterized by low cognitive reflection, high uncertainty in the distinction between true and false claims and high social media intake. Our research indicates that pandemic denial cannot be linked to a single and distinct pattern of psychological dispositions but involves different subgroups within the general population that share high COVID-19 conspiracy beliefs and low beliefs in epistemic complexity.

Keywords: COVID-19, conspiracy beliefs, science denial, science communication, social media

Psychological Underpinnings of Pandemic Denial - Patterns of Disagreement with Scientific Experts in the German Public during the COVID-19 Pandemic

Since its detection in Wuhan in December 2019, the Sars-CoV-2 virus has spread across all continents with more than 80,000,000 confirmed cases and nearly 2,000,000 deaths from COVID-19 by the end of 2020 (<https://covid19.who.int/>). Due to the novelty of the virus, its fatal threat, and the speed of the pandemic development, there has been an enormous exchange of information, especially in the initial phase of the pandemic. In February 2020, the World Health Organization (2020, p. 13) had characterized the COVID-19 information landscape as an infodemic, “*an overabundance of information – some accurate and some not – that makes it hard for people to find trustworthy sources and reliable guidance when they need it.*”. A public health concern related to this infodemic was that laypersons would trust in unreliable sources instead of scientific advice and, thus, not follow containment measures. Lack of compliance with these measures increases their own risk of infection but also the risk of other members of society, thereby jeopardizing the general public health plan directed towards the goal of flattening the curve of infections (e.g., Thunstrom, et al., 2020). This public health concern is based on the rise of science denial, a pattern of beliefs that involves the refusal of established scientific evidence in a specific field of research (e.g., Björnberg et al., 2017). Science denial has been identified and investigated in various areas of scientific research, e.g., climate change denial (Azevedo & Jost, 2021; Hansson, 2017).

In the present paper, we investigated pandemic denial as a form of science denial during the COVID-19 pandemic. The goals of our research were twofold. First, we explored and described pandemic denial as a pattern of beliefs and behaviors in laypersons. We analyzed its prevalence, distinguished between different patterns of denial, and investigated its associations

with containment behavior and conspiratorial thinking during Germany's first wave of COVID-19. Second, to better understand the psychological underpinnings of pandemic denial, we investigated demographics, political beliefs, media use and personality dispositions as predictors of pandemic denial.

Science Denial, Compliance to Containment Measures and Conspiracy Beliefs

Scientific evidence on specific topics such as vaccination, evolutionary theory, genetically modified food or climate research is selectively refused or even opposed by substantial population segments (Björnberg et al., 2017; Hansson, 2017). This phenomenon of science denial can include different forms of communicative behaviors, such as the misrepresentation of the work of scientists, reliance on fake experts, selectivity in picking scientific evidence, or the dismissal of a scientific consensus (van der Linden, 2019; Sinatra & Hofer, 2021). Some scholars conceptualize science denial in the broader context of a general crisis of expertise (Eyal, 2019) or even diagnosed an age of post-truthism (Kienhues et al., 2020). Both accounts describe an increasing tendency of influential communicators such as politicians, media agencies, or industrial companies to systematically distort scientific evidence by capitalizing on the inherent intricacies of the scientific endeavor. In regard to climate change, Dunlap (2013) suggested the term “denial machine” to describe how lobbying and propaganda are strategically used to discredit scientific evidence by influential interest groups in the US. These communicative strategies are likely to generate and enhance science denial in those parts of the general public that are especially vulnerable to this form of communication based on individual-level, group-level or intergroup level-processes (for an overview, see Prot & Anderson, 2019).

A large body of evidence indicates that misleading communication, pseudo-scientific advice, and different forms of science denial are widespread phenomena in the health sciences (Vuolanto et al., 2020; Lavorgna & Myles, 2021). It has been observed in regard to early childhood vaccination (Omer et al., 2009) and epidemic outbreaks of diseases (Phadke et al., 2016). Similarly, the COVID-19 pandemic has been ignored or even refused in many countries around the globe. We conceptualize and investigate pandemic denial based on three assumptions:

First, pandemic denial is reflected in systematic patterns of discrepancy in laypersons' beliefs about COVID-19 from the beliefs of expert scientists. In previous research, Latent Class Analyses have been used to identify and distinguish patterns of beliefs in laypersons about scientific issues. For example, Leiserowitz et al. (2010) distinguished six segments in the American public based on their climate change beliefs, attitudes, and behaviors. Since the state of scientific evidence is challenging to assess at any given point in time, expert surveys have been used to estimate the state of evidence-based on professional evaluations (e.g., Horton et al., 2020). We aim to combine both approaches to better understand systematic patterns of discrepancy between scientific laypersons and expert scientists.

Second, pandemic denial can involve systematic discrepancies in (a) the evaluation of scientific evidence or (b) the assessment of health-related risks that follow from this evidence. Hansson and Aven (2014) provided a fine-grained process model for the information flow when scientific evidence is used as a base for decision-making on risks. They distinguished between the provision of evidence by scientific experts and the risk assessment by decision-makers (i.e., laypersons). Personal knowledge about the state of scientific evidence is regarded as a precondition for risk assessment (for a similar argument in the context of climate change, see van der Linden et al., 2015). However, risk assessment is also influenced by personal values,

motivational states, and levels of risk tolerance on the side of individuals (Slovic, 1999). In the face of the COVID-19 pandemic, Aven and Boudier (2020) emphasized the distinction between professional risk judgment and individual risk perception and suggested that these differences are not well acknowledged in public communication about the pandemic. In order to better understand different forms of pandemic denial, we investigate patterns of discrepancy in (a) technical claims about virus infection and the development of the pandemic and (b) perceived risks related to how COVID-19 impacts human life.

Third, pandemic denial is negatively related to containment behavior and positively related to conspiratorial beliefs about the COVID-19 pandemic. Risk assessment and knowledge about the scientific evidence should be essential predictors of compliance with scientific advice and containment measures (Hansson & Aven, 2014). Supporting this assumption, a multi-lab study in ten different countries provided initial evidence for a positive association between risk assessment and self-reported adoption of COVID-19 containment behaviors (Dryhurst et al., 2020) which has been independently confirmed (De Neys et al., 2020; Harper et al., 2020; Dolinski et al., 2020).

There is significant evidence that conspiracy theories about the pandemic have been widely shared and believed in the general public (e.g., Shahsavari et al., 2020). This is not surprising, given that a global pandemic likely breeds feelings of collective uncertainty, anxiety, and negativity which increase the popularity of conspiratorial thinking (van Prooijen & Jostmann, 2013; van Prooijen & Acker, 2015; Šrol et al., 2021). Conspiratorial thinking generally reflects notions that events are caused by the malevolent actions of influential groups working together in secret (Brotherton et al., 2013; Douglas et al. 2017; Van der Linden, 2021). Misinformation about COVID-19 is often embedded in conspiratorial narratives that distort

knowledge about the scientific evidence and risk assessment and undermine compliance with containment measures (Cavojova et al., 2020; Uscinski et al., 2020; Erceg et al., 2020; Imhoff & Lamberty, 2020; Teovanović et al., 2021). Therefore it is plausible to assume that pandemic denial is systematically linked to the belief in COVID-19 conspiracies.

Overall, our first goal was to identify and validate patterns of COVID-19 pandemic denial. We conceptualized pandemic denial based on individual knowledge and risk perceptions, and we estimated patterns of discrepancy compared to scientific experts using latent class analyses. In order to validate pandemic denial as a problematic pattern of beliefs, we investigated its relations with containment behavior and conspiratorial thinking.

Psychological Underpinnings of Pandemic Denial

In order to better understand the psychological underpinnings of pandemic denial, we analyzed the relations with demographics, political beliefs, media use and personality dispositions. Based on previous research about science denial and specific characteristics of the current pandemic, we focused primarily on three potential classes of predictors: (a) cognitive capacity and style, (b) political identity and alignment, and (c) exposure to misinformation in social media.

Cognitive Capacity and Style. Conspiratorial thinking is linked to low cognitive capacity (Ståhl & van Prooijen, 2018) and low motivation to think analytically (Douglas et al., 2017; Swami et al., 2014). Based on dual-process models such as the Elaboration-Likelihood Model (Petty & Cacioppo, 1986) or the Heuristic-Systematic Model (Chen & Chaiken, 1999), we argue that people with these cognitive dispositions find it especially challenging to tolerate the rate by which scientific evidence about COVID-19 develops dynamically (i.e., the state of evidence is constantly changing). Therefore, it seems plausible to assume that cognitive

dispositions are related to pandemic denial. Preliminary support for this assumption comes from research showing that uncertainty avoidance and low cognitive reflection are linked to believing in COVID-19 conspiracies (Alper et al., 2020; Pennycook et al., 2020a).

Political Identity and Alignments. Some scholars conceptualized science denial as a response to defense motivation that results from the cognitive dissonance between individual goals, values, or worldviews and conflicting scientific evidence (Prot & Anderson, 2019). Pandemic denial and conspiratorial thinking about COVID-19 may be motivated by perceived personal or collective threats from the COVID-19 pandemic. There is some evidence that collective narcissism (i.e., the inflated belief in the greatness of one's ingroup, De Zavala et al., 2009) predicts the belief and dissemination of conspiracy theories about COVID-19 (Nowak et al., 2020; Sternisko et al., 2020; Żemojtel-Piotrowska et al., 2021). Sternisko et al. (2020) interpreted their finding in ways that people high in collective narcissism are drawn to conspiratorial thinking because the COVID-19 pandemic poses a threat to their social or political identity.

Another link between political alignments and pandemic denial can be derived from the “conservatism as motivated cognition” framework (Jost et al. 2003). It suggests that people leaning towards the political right tend to deny scientific evidence that potentially threatens the political and societal status quo (e.g., Feygina et al., 2010). Recent studies support this claim by indicating that people on the political right are generally more inclined to reject scientific advice compared to people on the political left (Azevedo & Jost, 2021; Kerr & Wilson, 2021; Lewandowsky, & Oberauer, 2021). In the US, Conservatives are more inclined to downplay the risk of COVID-19, and are less compliant with physical distancing measures (Grossman et al., 2020; Rosenfeld et al., 2020). For example, based on county-level Google Mobility Reports data

and census-based demographic data, Lipsitz and Pop-Eleches (2020) showed that individuals in Democratic states of the USA displayed significantly lower activity during the pandemic than individuals in Republican counties. However, these cross-ideological differences might be stronger in the US compared to other countries (Merkley et al., 2020; Pickup et al., 2020). We investigate whether collective narcissism and right-wing political ideology are linked to pandemic denial in the German population.

Exposure to Misinformation in Social Media. Social media play a crucial role in providing information about COVID-19 (Cinelli et al., 2020; Mohd Hanafiah, & Wan, 2020; Moreno et al., 2020; Thelwall & Thelwall, 2020). Public health concerns are derived from the finding that misinformation spreads easily through social media platforms (Vosoughi et al., 2018). In a network analysis, Velásquez and colleagues (2020) outlined how misinformation and malicious content about COVID-19 made their way from niche, often right-wing extremist platforms to popular social media. In line with the two-step flow of communication hypothesis (Katz & Lazarsfeld, 1955/1966), opinion leaders and influential communicators are vital in sharing evidence-based content with the general public. Pennycook and colleagues (2020b) found evidence for unintended sharing of false information about COVID-19 because they believe them to be true. In a Malaysian study conducted shortly after the national policy to restrict public movement of March 18, 2020, respondents indicated receiving a lot of questionable information or disinformation about COVID-19 through social media or friends and family (Mohd Hanafiah & Wan, 2020). Another study from the US indicates that people using social media and conservative media formats as their main source of information on COVID-19 have a less accurate picture about the diseases' dangers and protection measures than people receiving their information mainly from mainstream broadcast and print media (Jamieson &

Albarracin, 2020). Bridgman and Colleagues (2020) found that exposure to social media is associated with misperceptions about COVID-19 leading to lower compliance with social distancing measures. We investigated whether the use of social media as a source of information about COVID-19 is linked to pandemic denial in the German population.

Research Overview

We investigated pandemic denial in the German population in May 2020. This point in time marked the end of a first wave of infections in Germany that came with a series of political countermeasures, including a travel ban, a lockdown of shops and schools, and a restriction of interpersonal contacts. It also marked the beginning of a strong protest movement (Querdenker 711) against COVID-19 containment measures that was characterized by pandemic denial and organized in a number of demonstrations over the course of summer and fall 2020 (e.g., Conolly, 2020). Therefore, we believe that our study can contribute to a better understanding of pandemic denial in an early stage of its development.

Our first goal was to conceptualize different forms of pandemic denial in the general public in Germany. By using a person-centered analytical approach, we were able to investigate distinct patterns of consensus and disagreement between the general public and scientific experts on technical claims and risk assessments about COVID-19 and the current pandemic. We investigated the relations of pandemic denial with containment behavior and conspiracy beliefs as a means to evaluate the construct validity of our pandemic denial measure in different segments of the population. The second goal of this research was to investigate demographics, political beliefs, media use and personality dispositions as predictors of pandemic denial. We were especially focusing on (a) cognitive reflection and style, (b) political identity and

alignment, and (c) exposure to misinformation in social media. By doing so, we aimed to better understand the cognitive and motivational underpinnings of pandemic denial.

Method

We conducted two online studies, one with a quota sample from the general public in Germany and one with an expert sample of virologists and epidemiologists in Germany. Both surveys were administered with Unipark (<https://www.unipark.com/>).

General Public Survey

The sample was provided by Respondi, a German panel agency (<https://www.respondi.com/>).

The survey was fielded on April 22, 2020 and was finished on April 29, 2020. We set interlocked quota for age (18–24, 25–34, 35–44, 45–54, 55–64, 65 and above) and gender (male, female) and non-interlocked quota for education (low, middle, high). 4,063 participants started the survey. N = 29 participants were underaged (<18 years) or still in school and screened out. N = 1,845 were screened out due to full quota, N = 186 participants were screened out because they failed one of three attention checks. N = 416 dropped out during the survey. N = 12 participants provided double entries. 1,575 participants are in the final sample. Median Time for completion of the survey was 24.55 minutes. Supplementary materials, including detailed information on scales, R code and raw data are available via (<http://osf.io/cfkea/>).

Sample Description. The participants' mean age was 49.4 years (min = 18, max = 83, SD = 16.1). 49.7 % of the participants were female, 32.7% reported to have a university entrance qualification ("Hochschulreife", "Fachhochschulreife"), 35.5 % a general certificate of secondary education ("Realschulabschluss" or equivalent degree), and 31.3 % completed compulsory basic secondary schooling ("Haupt-/ Volksschulabschluss"). 53.0 % are in full or part time employment or working as freelancers, 29.0 % are retired and 18.0% are unemployed

or students. 38.0 % of the participants are single, 62.0 % in a relationship or married. 48.1 % of the respondents do not have children, 61.4 % live in an urban area, 38.6 % in a rural area.

Measures. The survey contained two parts. The first part was conducted as a multinational research collaboration project on social and moral psychology in the COVID-19 pandemic (see <https://icsmp-covid19.netlify.app>). For reasons of comparability, the measures in this part were standardized across different surveys in different countries. The order of scales and the order of items within scales was randomized. In the second part, the order of scales was fixed but the order of the items was randomized. Descriptives of all scales (including information about additional measures of physical health, social belonging, self-worth, perceived risk of infection, national identity, breadth of moral circle, moral identity and perceived knowledge of self vs. others) as well as intercorrelations and indicators of internal consistency are displayed in the Supplementary Materials. We assessed the following scales and measures in the first part of the survey.

Compliance with measures of COVID-19 containment. We assessed participants compliance with measures of COVID-19 containment asking “*During the days of the coronavirus (COVID-19) pandemic, I am...*” in regard to physical distancing (five items, e.g. “*Staying at home as much as possible.*”, $M = 8.23$, $SD = 1.75$, $\alpha = .76$) physical hygiene (5 items, e.g. “*Washing my hands longer than usual.*”, $M = 7.45$, $SD = 1.93$, $\alpha = .77$) and policy support (5 items, e.g. “*In favor of closing all schools and universities*”, $M = 6.82$, $SD = 2.49$, $\alpha = .88$). Answers could be indicated on an eleven-point Likert scale ranging from 0 (strongly disagree) to 10 (strongly agree).

Open-Mindedness. In order to assess the extent to which participants (a) acknowledged the limitations of their personal wisdom and (b) expressed their desire to gain knowledge

irrespective of their status, we used the six-items open-mindedness subscale of the intellectual humility (Alfano et al., 2017; e.g. *“I think that paying attention to people who disagree with me is a waste of time.”* rev, $M = 8.00$, $SD = 1.76$, $\alpha = .80$). Answers were indicated on an eleven-point Likert scale ranging from 0 (strongly disagree) to 10 (strongly agree).

Cognitive Reflection Test. We used three items of a cognitive reflection test to measure a person's ability to resist intuitive response tendencies (adapted from Primi et al., 2016; e.g. *“A postcard and a pen cost 150 cents in total. The postcard costs 100 cents more than the pen. How many cents does the pen cost?”*, $M = 1.18$, $SD = 1.07$). Participants were asked to indicate the correct answer in an open answer format (correct = 1, incorrect = 0).

Belief in COVID-19 Conspiracies. Four items measuring the belief in COVID-19-related conspiracy theories were taken from Sternisko and colleagues (2020; e.g. *“The coronavirus (COVID-19) is a conspiracy to take away citizen's rights for good and establish an authoritarian government.”*, $M = 2.21$, $SD = 2.77$, $\alpha = .93$). Participants were asked to rate the items on an eleven-point Likert scale ranging from 0 (strongly disagree) to 10 (strongly agree).

Political Ideology. Participants were asked to indicate their political ideology using a single item measure (*“Overall, what would be the best description of your political views?”* and an eleven-point scale from 0 (very left-leaning) to 10 (very right-leaning).

Collective Narcissism. The extent to which people believe that the superiority of their ingroup is not adequately acknowledged by others was assessed using the three items short collective narcissism scale (Ardag, 2019; e.g. *“Not many people seem to fully understand the importance of Germans.”*, $M = 3.22$, $SD = 2.67$, $\alpha = .87$) Participants were asked to rate the items on an eleven-point Likert scale ranging from 0 (strongly disagree) to 10 (strongly agree). The following scales and items were assessed in the second part of the survey.

COVID-19 claims. We presented 15 claims about COVID-19 in a random order (see Table 1 for exact wording). Each claim was presented on a separate page. Ten claims reflected assumptions about the course of the infection or the handling of the infection or the pandemic. These *technical claims* (e.g., social-distancing prevents the spread, people develop immunity if they survive the infection, inhaling hot air cures coronavirus) differed in the amount of attention they had received in trusted media during the pandemic. Five *risk claims* addressed the risk and danger of a COVID-19 infection for the individual and society (e.g., COVID-19 is more dangerous than the flu, risk from dying is overestimated, young people also die from COVID-19). For each claim we asked two questions: “*Have you already heard or read of this claim?*” Participants responded with yes or no. “*Do you believe that this assumption is true?*” The response scale to this second question contained the following response categories: -2 (no, definitely false), 1 (no, probably false), 0 = (not sure), 1 = (yes, probably true), 2 = (yes, definitely true).

Belief in Epistemic Complexity. To assess participants’ beliefs about the complexity of knowledge and the acquisition of knowledge, we used the four-items subdimension *structure* of the Oldenburg Epistemic Beliefs Questionnaire (Paechter et al., 2013; e.g. “*Things are simpler than most professors would have you believe.*” reverse coded, $M = 3.31$, $SD = 0.86$, $\alpha = .77$). Responses were given on a five-point Likert scale ranging from 1 (strongly disagree) to 5 (strongly agree).

Trust in Scientists. We used a four-item general trust in scientists index to assess the extent to which people trusted in science (McCright et al., 2013; e.g. “*How much do you distrust or trust scientists to create knowledge that is unbiased and accurate?*”, $M = 3.64$, $SD = 0.85$, $\alpha =$

.87). Responses could be indicated on a five-point Likert scale ranging from 1 (completely distrust) to 5 (completely trust).

Media Use and Information Intake on COVID-19. Participants were asked to indicate which sources they used to inform about COVID-19 on a self-constructed 5-item scale, ranging from 1 (never) to 5 (daily). Participants reported their media consumption of public television, private television, national daily newspapers, national weekly newspapers and news magazines, regional daily newspapers, online news, social media, messenger services, specific podcasts about COVID19, other information services on the internet and conversations with friends or acquaintances.

Expert Survey

We collected $N = 1,252$ e-mail addresses of virologists and epidemiologists via websites of Universities and University hospitals in Germany and sent out invitations to these experts between May 4 and May 7, 2020. $N = 250$ experts started the survey and $N = 216$ finished the survey between May 4 and May 16, 2020. In the subsequent analyses, we included only experts with PhD, because we considered a PhD to be a prove of expertise. This leaves us with a sample of $N = 128$ experts ($N = 42$ professors). R code and raw data are available via (<https://osf.io/cfkea/>). The median time for completion of the survey was 7.59 minutes.

Sample Description. 23 % of the expert sample reported their age between 26 and 35, 42.1 % between 36 and 45, 13.5 % between 46 and 55, 18.3 % between 56 and 65 and 3.2 % older than 65. 47.2 % of the expert sample indicated to be virologists, 33.1 % epidemiologists and 2.4% % infection biologists or infection researchers. 17.3 % indicated other fields of expertise related to public health, research or medicine.

Measures. For the expert sample, the same 15 claims about COVID19 were presented as in the general public sample. Experts were asked whether they believed this claim to be true or false using the same answer format as in the general public survey. Again, the order of claims was randomized, each claim was presented on a separate page.

Results

Means, standard deviations, correlations and estimators of internal consistencies of all measures are available in the Supplementary Materials. First, we calculated means and standard deviations of endorsement to COVID-19 claims separately for the expert sample and the general public and investigated the congruency of these evaluations by calculating Cohen's d as an indicator of mean difference (see Table 2). In regard to 13 of 15 claims, scientists were more certain about their evaluations compared to the general public. In other words, expert scientists generally indicate more confidence in their evaluations compared to laypersons. The mean difference in claim endorsement between experts and the general public varies between negligible ("Risk from dying is overestimated.", $d = 0.01$) and large ("Coronavirus created by China.", $d = 0.90$). In regard to 11 of 14 claims the differences are small ($d \leq 0.5$, see Cohen, 1988).

Latent Class Analysis

In order to identify different response patterns to the 15 claims about COVID-19 in the general public, we calculated Latent Class Analyses (LCA) using Latent GOLD 5.1 (<https://www.statisticalinnovations.com/>, Vermunt & Magidson, 2005, 2016). We calculated ten alternative LCA models (a 1-class model through to a 10-class model). The relative fit of the models was compared using different criteria. We used Bayesian Information Criterion (BIC; Schwartz, 1978) because simulation studies suggest that the BIC value is a good information

criterion for identifying the number of latent classes (Nylund et al., 2007). Furthermore, we calculated the Integrated Completed Likelihood-BIC (ICL-BIC) because BIC tends to overestimate the amount of classes and ICL is more robust towards violations of some of the mixture model assumptions (Biernacki et al., 2000). We also examined the size of the smallest class. There are two reasons for considering class size for model selection. From a statistical perspective, classes with a small number of participants may restrict power and precision (Lubke & Neale, 2006). From a theoretical perspective, classes smaller than a given threshold (e.g., 5%) may not be relevant on a societal level.

The fit statistics for the LCAs are presented in the Supplementary Materials. BIC (eight classes), ICL-BIC (two or three classes) and size of the smallest class (not more than five classes) do not converge in the estimation of the best class solution. After examination of the response patterns in different classes, we chose a four-class solution because it provided the best relation between parsimony of the number of classes and information value in terms of discrimination between the different response patterns. Response patterns of the four classes and the expert sample are plotted in Figure 1.

FIGURE 1

COVID-19 Claims – Endorsement

We calculated Cohen's d (Cohen, 1988) to estimate and compare the differences in claim endorsement between the expert sample and each latent class independently (see Table 2). In regard to the endorsement of *technical claims*, the means of absolute differences between the scientist sample and Class A ($d_{mean} = 0.36$) and Class C ($d_{mean} = 0.25$) are small. There is a

medium size difference from the expert sample in Class D ($d_{mean} = 0.63$) and a large difference in Class B ($d_{mean} = 1.04$). In regard to *risk claims*, the means of differences between the scientist sample and Class A ($d_{mean} = -0.45$) and Class C ($d_{mean} = 0.48$) are small. Note, however, that people in Class C tend to estimate risks higher compared to the experts, while people in Class A tend to estimate risks lower compared to the experts (see Table 2). Class B ($d_{mean} = -0.91$) and Class D ($d_{mean} = -1.83$) show large differences and generally estimate risks lower compared to the expert ratings.

We interpret these patterns as follows: Class A (55% of the sample) and Class C (17%) evaluate technical claims and risk claims similar to the experts. The most striking differences between these two groups can be observed in regard to their risk evaluations. Class A estimates the risk slightly lower compared to the scientist sample – we label them as the *Concerned*. Class C estimates the risk slightly higher compared to the scientist sample – we label them as the *Alarmed*. Most characteristic for Class D (8%) is that they highly underestimate the risk from COVID-19 compared to the expert sample. We label these as the *Dismissive*. Finally, Class B can be characterized not only by their large discrepancy from expert evaluations in the endorsement of technical claims but by low confidence in all claims. In other words, this group generally reports high uncertainty in their evaluations of claims about COVID-19. We label them as the *Doubtful*.

Compliance with Measures of Containment

We analyzed the compliance with COVID-19 containment measures in regard to physical distancing, physical hygiene and policy support by calculating mean differences between each latent class and the rest of the sample (Figure 2). Our analyses indicate a strongly reduced compliance for the *Dismissive*. They are less likely to engage in physical distancing ($d = -0.91$)

and physical hygiene ($d = -0.77$) and they are especially unsupportive of public policy measures ($d = -1.51$). The *Alarmed* are the most compliant. Compared to the rest of the sample, they are more likely to engage in physical distancing ($d = 0.43$, $p < .001$), care for physical hygiene ($d = 0.28$, $p < .001$) and support public policy measures ($d = 0.57$, $p < .001$). For the *Concerned*, we find a small positive relationship with compliance, for the *Doubtful*, we find small a negative relationship.

FIGURE 2

Characterization of Latent Classes

We calculated mean differences (Cohen's d , Odds Ratio) between each class and the remaining sample in regard to demographics, political beliefs, media use and personality dispositions. In the following, we outline the main characteristics ($d > 0.20$) of each class (see also Table 3).

Detailed information about mean differences is available in the Supplementary Materials.

Concerned. This group differs only on few characteristics from the rest of the sample. Retirees are slightly less frequent ($OR = 0.78$). People are less likely to believe in conspiracies about COVID-19 ($d = -0.53$), collective narcissism is generally lower ($d = -0.32$) and they are less likely to receive information about COVID-19 from other online sources ($d = -0.27$). There are no differences on any of the other variables.

Doubtful. This group is characterized mainly by cognitive characteristics. People are less likely to report high education ($OR = 0.49$) and more likely to report low education ($OR = 1.58$). People are more likely to believe in COVID-19 conspiracies ($d = 0.77$), less open-minded ($d = -0.53$), more likely to fall for intuitive but false solutions in a cognitive reflection test ($d = -0.48$),

and they generally tend to perceive the structure of knowledge to be less complex ($d = -0.46$).

They are less trustful towards scientists ($d = -0.41$) and more inclined to endorse collective narcissism ($d = 0.64$), nationalism ($d = 0.21$) and a right-wing political ideology ($d = 0.28$).

Finally, they are more likely to receive information about COVID-19 via messenger services ($d = 0.26$) and from social media ($d = 0.22$) and other online channels ($d = 0.26$). They are generally less likely to receive news about COVID-19 from Public TV ($d = -0.20$).

Alarmed. This group is slightly older ($d = 0.19$), less people are employed ($OR = 0.63$), more people are retired ($OR = 1.69$) and more people are highly educated ($OR = 1.44$). They have high trust in scientists ($d = 0.70$), are less likely to believe in COVID-19 conspiracies ($d = -0.53$), tend to perceive the structure of knowledge to be complex ($d = 0.59$), are more open-minded ($d = 0.33$) and more likely to identify correct solutions in a cognitive reflection task ($d = 0.29$). They report a lower tendency towards collective narcissism ($d = -0.34$) and a larger moral circle ($d = 0.23$). They are more likely to believe that politicians ($d = 0.40$) and they themselves ($d = 0.35$) know a lot about COVID-19. Finally, they are more likely to receive information about COVID-19 from Public TV ($d = 0.41$) and National Weekly Newspapers ($d = 0.24$).

Dismissive. This group is slightly younger ($d = -0.25$), less people report low education ($OR = 0.72$), more people are employed ($OR = 1.80$) and less retired ($OR = 0.53$). They have a strong tendency towards conspiracy beliefs about COVID-19 ($d = 1.21$), they are less inclined to trust in scientists ($d = -1.12$), tend to perceive the structure of knowledge to be less complex ($d = -0.68$), and they believe that politicians ($d = -0.85$) and Germans in general ($d = -0.54$) are not well informed about the pandemic. They are less inclined to receive information about COVID-19 from public TV ($d = -0.71$), private TV ($d = -0.21$) or Regional Daily Newspapers ($d = -0.31$) and more inclined to use other online sources ($d = 0.35$). They report a higher tendency towards

collective narcissism ($d = 0.41$), are less concerned about their moral identity ($d = -0.25$), and lean towards a right-wing political ideology ($d = 0.30$). Finally, they report higher physical health ($d = 0.41$) and are less inclined to believe that they will get personally infected by the SARS-CoV-2 virus ($d = -0.39$).

Discussion

A substantial amount of our sample (27%) reported pandemic denial as indicated by patterns of divergence from expert evaluations of claims about COVID-19. We find two distinct patterns: the *Dismissive* (8 %) and the *Doubtful* (19%). Both groups report lower belief in epistemic complexity and are generally more inclined to consider COVID-19 conspiracies than the rest of our sample. This finding supports the notion that scientific reasoning and conspiratorial thinking might function as predominant and antagonist analytic perspectives in the current pandemic (Miller, 2020). Both groups express higher levels of collective narcissism and are more likely to report a right-wing political ideology. This finding is in line with the notion that pandemic denial might be, at least in part, motivated by a perceived threat to political identity (Sternisko et al. 2020) and motivated cognition linked to political conservatism (e.g., Jost et al., 2003).

However, there are also significant differences between both groups. Pandemic denial in the *Dismissive* (8%) is characterized especially by low-risk assessment, low perception of personal vulnerability to infection and low compliance with containment measures. This group of people reports a significant amount of mistrust not only towards scientists but also towards politicians. We interpret these findings as evidence that the *Dismissive* provide the most serious threat for a general public health plan directed towards the goal of flattening the curve of infections because (a) their compliance with COVID-19 containment measures is strongly

reduced and (b) they are likely to be exceptionally resistant towards scientific reasoning about the pandemic due to low risk-assessment and general anti-elitist sentiments. During the pandemic, scientists, politicians, and other key stakeholders (e.g., journalists and newsmakers) cooperate towards the containment of the virus. This cooperation can lead to a spillover effect in the sense that anti-elitists sentiments towards politicians are extended towards other stakeholders within society such as journalists (Krämer, 2014) and scientists (Mede & Schäfer, 2020). From the perspective of science communication, it might be especially difficult to engage with this segment of the population.

The *Doubtful* are especially characterized by low confidence in their evaluations of claims about COVID-19, their cognitive characteristics and their information intake behavior. When evaluating claims about COVID-19, they are similarly likely to be uncertain about (a) their risk assessment, (b) technical claims that experts perceive to be true, and (c) technical claims that experts perceive to be false. As the *Doubtful* displayed lower levels of formal education and cognitive reflection, the challenge to keep up with the constantly evolving nature of scientific evidence about COVID-19 likely helped to shape their uncertainty. In terms of media use, they are more likely to receive information from social media and messengers and, thus, are more susceptible to “alternative” facts and perspectives from influential communicators. The combination of low cognitive reflection and a strong need for simple answers could make this group of people drawn towards conspiratorial thinking. This interpretation is in line with evidence indicating that irrational beliefs can serve as a buffer against uncertainty (Kay et al., 2010). From the perspective of science communication, this group of people might be approachable using comprehensible forms of science communication that are easily accessible via social media.

Concluding, our research provides a psychological contribution to the empirical literature on science denial as a challenge for knowledge-based societies that are in a crisis of expertise (Eyal, 2019). We found empirical evidence for correlations of pandemic denial with different predictors, namely cognitive capacity and style, political alignments and identities, and media use. Future research should investigate the interplay between these different accounts to uncover psychological processes and dynamics in more detail. Our findings also indicate that different groups of individuals are likely to be motivated by different psychological processes. In line with this finding, we argue for conceptualizing pandemic denial as the result of a communication process between at least two groups: a small group of self-confident and politically motivated people who tend to dismiss the risk from infection and a larger group with a high need for simple answers which tends to perceive information from social media as accurate. Investigating the communication dynamics between these two groups is likely to provide critical insights into how science communication can address conspiratorial thinking as a counternarrative to scientific reasoning (see also Schmid & Betsch, 2019).

On a positive note, our study provides evidence that, towards the end of an initial phase of the COVID-19 pandemic in Spring 2020, a substantial share of the German public (73%) evaluated central claims about COVID-19 in similar ways as scientific experts. This finding is in line with research, indicating that trust in science is generally high in Germany and that it might even have increased during the COVID-19 pandemic (Wissenschaft im Dialog & Kantar, 2020). From a methodological perspective, our study complements and extends this research. We assessed the general evaluation of trust in scientists and the actual accordance in evaluations between scientific experts and scientific laypeople. Our study suggests that a substantial amount of the general public did (a) process scientific evidence adequately and (b) construe risk

assessment similar to scientists. This finding indicates that the communication of scientific evidence through mass media did reach and convince the majority of the general public in Germany during the initial phase of the pandemic in Spring 2020. We also find evidence that compliance with containment measures is generally higher among this majority than in the rest of the sample. This finding provides correlational evidence for the assumption that knowledge of the scientific evidence and risk assessment translate into protective behavior (Hansson & Aven, 2014).

The present research comes with limitations. Our data is cross-sectional and therefore cannot yield causal claims. The nature of latent class analysis, while insightful, is not inferential and requires a considerable amount of interpretation that gives room to subjective evaluations. Thus, researchers reproducing or replicating our research may find other group arrangements despite our best efforts to find the best match between the informational value of the different classes and the parsimony of the statistical solutions. The present results must be seen as a snapshot in time. Individual knowledge, attitudes, and risk assessment develop dynamically during the pandemic. However, we believe that the end of April 2020 was an important moment in time for the German context because it is the end of the initial phase of the COVID-19 pandemic. Between the middle of April and the beginning of May 2020, cases of infection have dropped substantially, the goal of flattening the curve has been achieved and many lockdown laws have been relaxed. Therefore, this is a good point of time for drawing intermediate conclusions about how the general public perceived and evaluated claims about COVID-19 in Germany. It would be interesting to compare our results with evidence from other countries with similar and different trajectories concerning the containment of the pandemic.

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Figure 1: Endorsement of COVID-19 Claims by Expert Sample and Latent Classes (A-D) in the General Public.

Note: Strength of Rejection / Endorsement varies between -2 (no, definitely false) and 2 (yes, definitely true)

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Figure 2: Compliance with Containment Measures in the General Public separated by Latent Class

Note: Margins of error indicate confidence intervals

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Table 1. Claims about COVID-19 in German and English translations

No.	English	German
1	Keeping distant to other people helps to slow the spread of the novel coronavirus.	Abstand zu anderen Personen halten hilft dabei, die Ausbreitung des neuartigen Coronavirus zu verlangsamen.
2	It usually takes a few days from the moment of infection to the onset of disease.	Vom Zeitpunkt der Ansteckung bis zum Ausbruch der Erkrankung dauert es in der Regel ein paar Tage.
3	Washing one's hands thoroughly destroys the novel coronavirus.	Das neuartige Coronavirus wird durch gründliches Händewaschen abgetötet.
4	An infection with COVID19 is only possible once, then the body is immune.	Eine Infektion mit COVID-19 ist nur einmal möglich, dann ist der Körper immun.
5	Taking Ibuprofen or Aspirin can exacerbate COVID-19.	Die Einnahme von Ibuprofen oder Aspirin kann eine Covid-19 Erkrankung verschlimmern.
6	The novel coronavirus was unleashed in a laboratory in Wuhan and spread from there.	Das neuartige Coronavirus wurde in einem Labor in Wuhan freigesetzt und hat sich von dort ausgebreitet.
7	With the proper diet, I can protect myself from being infected with the novel coronavirus.	Durch die richtige Ernährung kann ich mich vor einer Ansteckung mit dem neuartigen Coronavirus schützen.
8	The spread of the novel coronavirus is affected by 5-G wireless technology.	Die Verbreitung des neuartigen Coronavirus wird durch die 5-G Mobilfunktechnologie beeinflusst.
9	As long as I can hold my breath for 10 seconds without any difficulties, I am not infected with the novel coronavirus.	Solange ich 10 Sekunden problemlos die Luft anhalten kann, bin ich nicht mit dem neuartigen Coronavirus infiziert
10	To kill the novel coronavirus in its initial stage, one should inhale hot air, for example from a hair dryer.	Um das neuartige Coronavirus im Anfangsstadium der Infektion abzutöten, sollte man heiße Luft, z.B. von einem Föhn, einatmen.
11	99 percent of people infected with the coronavirus do not show any symptoms.	99 Prozent aller Menschen infizieren sich mit dem Coronavirus ohne Symptome zu entwickeln.
12	Most of the people who allegedly died of COVID-19 would have died anyway.	Die meisten sogenannten Coronatoten wären auch ohne eine Erkrankung an COVID-19 gestorben.
13	The risk of dying from COVID-19 is overestimated.	Das Risiko an Covid-19 zu sterben wird überschätzt.
14	Young people with no pre-existing condition die from COVID-19.	An COVID-19 sterben auch junge Menschen ohne Vorerkrankungen.
15	COVID-19 is more dangerous than the seasonal flu.	Covid-19 ist gefährlicher als die saisonale Grippe.

Table 2. Means, standard evaluations and mean differences of the general public and the latent classes with the expert sample.

	Experts		General Public		Latent Class A		Latent Class B		Latent Class C		Latent Class D	
					<i>Concerned</i>		<i>Doubtful</i>		<i>Alarmed</i>		<i>Dismissive</i>	
	<i>M (SD)</i>		<i>M (SD)</i>	<i>d_{exp}</i>	<i>M (SD)</i>	<i>d_{exp}</i>	<i>M (SD)</i>	<i>d_{exp}</i>	<i>M (SD)</i>	<i>d_{exp}</i>	<i>M (SD)</i>	<i>d_{exp}</i>
<i>Technical claims</i>												
Social-distancing prevents spread.	1.93 (0.40)		1.59 (0.70)	-0.50*	1.68 (0.54)	-0.47*	1.29 (0.80)	-0.91*	1.99 (0.09)	0.25	0.88 (1.23)	-1.16*
Onset of symptoms after days	1.48 (0.91)		0.95 (0.98)	-0.50*	0.87 (1.13)	-0.56*	0.76 (0.94)	-0.78*	1.57 (0.79)	0.09	0.82 (1.21)	-0.60*
Washing hands kills the virus.	1.44 (0.87)		0.73 (1.17)	-0.62*	0.69 (1.15)	-0.67*	0.64 (1.01)	-0.82*	1.19 (1.13)	-0.24*	0.23 (1.47)	-1.01*
Immunity if surviving infection.	0.02 (0.87)		-0.12 (0.98)	-0.14	-0.13 (0.94)	-0.15	0.03 (0.95)	0.02	-0.29 (1.03)	-0.31*	0.01 (1.12)	-0.01
Ibuprofen worsens symptoms.	-0.95 (0.86)		-0.84 (1.02)	0.12	-0.93 (0.97)	0.02	-0.24 (0.96)	0.77*	-1.07 (1.00)	-0.12	-1.07 (1.04)	-0.11
Coronavirus created by China.	-1.23 (0.73)		-0.19 (1.18)	0.90*	-0.30 (1.14)	0.84*	0.38 (0.96)	1.80*	-0.72 (1.19)	0.48*	0.38 (1.18)	1.65*
Diet shields from infection.	-1.69 (0.66)		-1.22 (1.02)	0.47*	-1.43 (0.81)	0.32*	-0.25 (1.05)	1.51*	-1.76 (0.60)	-0.12	-0.91 (1.30)	0.77*
5G affects spread of coronavirus.	-1.84 (0.56)		-1.61 (0.80)	0.29*	-1.83 (0.47)	0.02	-0.65 (1.06)	1.27*	-2.00 (0.06)	-0.46*	-1.52 (0.99)	0.41*
Coronavirus-free hold breathing.	-1.91 (0.30)		-1.55 (0.78)	0.47*	-1.69 (0.61)	0.37*	-0.73 (0.99)	1.40*	-1.94 (0.30)	-0.11	-1.79 (0.57)	0.25
Inhale hot air cures coronavirus.	-1.96 (0.19)		-1.78 (0.58)	0.33*	-1.93 (0.27)	0.13	-1.06 (0.96)	1.12*	-2.00 (0.00)	-0.34*	-2.00 (0.00)	-0.28*
<i>Risk claims</i>												
99% don't show symptoms.	-1.42 (0.84)		-0.46 (1.09)	0.89*	-0.57 (1.00)	0.86*	0.10 (0.89)	1.71*	-1.02 (1.12)	0.37*	0.07 (1.26)	1.40*
Most dead would have died anyways.	-0.80 (1.12)		-0.10 (1.20)	0.58*	-0.20 (1.11)	0.54*	0.30 (1.00)	1.06*	-0.96 (1.02)	-0.15	1.35 (0.82)	2.12*
Risk from dying is overestimated.	-0.18 (1.22)		-0.18 (1.16)	-0.01	-0.25 (1.05)	-0.07	0.22 (0.95)	0.39*	-1.12 (0.93)	-0.90*	1.34 (0.85)	1.45*
Youngsters also die from COVID19.	1.15 (1.11)		0.75 (1.07)	-0.38*	0.75 (0.92)	-0.43*	0.54 (0.96)	-0.61*	1.74 (0.46)	0.79*	-0.79 (1.09)	-1.76*
More dangerous than flu.	1.23 (0.94)		0.71 (1.18)	-0.45*	0.73 (1.03)	-0.49*	0.43 (1.07)	-0.77*	1.82 (0.41)	0.91*	-1.08 (0.95)	-2.44*

Notes: *d_{exp}* group difference (Cohens *d*) compared with expert sample; * *p* < .001

Table 3: Demographics and Characteristics of Participants in Latent Classes

	Concerned (A)	Doubtful (B)	Alarmed (C)	Dismissive (D)
Age	M = 49.1, SD = 16.0	M = 49.5, SD = 16.8	M = 51.9, SD = 16.2 <i>d</i> = 0.19, CI[0.05; 0.32]	M = 45.7, SD = 14.8 <i>d</i> = -0.25, CI[-0.44; -0.06]
Sex (female)	48.0%	55.7% OR = 1.33, CI[1.03; 1.73]	48.0%	53.5%
Low Educated	30.3%	39.5% OR = 1.58, CI[1.21; 2.05]	27.9%	25.0% OR = 0.72, CI[0.46; 1.11]
High Educated	34.4%	21.3% OR = 0.49, CI[0.36; 0.67]	39.7% OR = 1.44, CI[1.09; 1.91]	33.6%
Employed	55.1%	49.7%	43.5% OR = 0.63, CI[0.48; 0.84]	66.1% OR = 1.80, CI[1.21; 2.70]
Retired	26.7% OR = 0.78, CI[0.62; 0.97]	31.7%	38.6% OR = 1.69, CI[1.27; 2.25]	18.3% OR = 0.53, CI[0.32; 0.85]
Predictors	Conspiracy Beliefs (-) Collective Narcissism (-) Other Online (-)	Conspiracy Beliefs (+) Collective Narcissism (+) Open-Mindedness (-) Cognitive Reflection (-) Epistemic Complexity (-) Trust in Scientists (-) Political Right Leaning (+) Messenger (+) Other Online (+) Social Media (+) Nationalism (+) Public TV (-)	Trust Scientists (+) Epistemic Complexity (+) Conspiracy Beliefs (-) Public TV (+) Knowledge Politicians (+) Knowledge Self (+) Collective Narcissism (-) Open-Mindedness (+) Cognitive Reflection (+) National Weekly (+) Moral Circle (+)	Conspiracy Beliefs (+) Trust Scientists (-) Knowledge Politicians (-) Public TV (-) Epistemic Complexity (-) Knowledge Germans (-) Collective Narcissism (+) Physical Health (+) Risk of Infection (-) Other Online (+) Regional Daily (-) Political Right Leaning (+) Moral Identity (-)

Note: For demographics, all significant differences between a latent class and the rest of the sample are displayed. For other predictors substantial differences ($d > 0.2$) are displayed in a descending order of effect size.